










1. I work for:

		Response Percent	Response Count
a government agency		92.9%	875
a contractor		6.1%	57
a think tank/academic institution		0.1%	1
an industry organization		1.0%	9
Other (please specify)			30
		answered question	942
		skipped question	34






2. How long have you worked for the government?

		Response Percent	Response Count
5 years or less		8.9%	66
6-10 years		8.1%	60
11-15 years		12.9%	96
16-20 years		8.7%	65
More than 20 years		61.4%	457
		answered question	744
		skipped question	232







3. What is your grade or equivalent?

		Response Percent	Response Count
GS-7 or below		6.0%	44
GS-8 to GS-10		8.7%	64
GS-11 to GS-13		47.9%	352
GS-14 or GS-15		35.4%	260
SES		2.0%	15
Political appointee		0.0%	0
	Other (please specify)		12
answered question			735
skipped question			241




4. I work for:

		Response Percent	Response Count
The Defense Department		28.0%	183
A civilian cabinet-level agency		20.5%	134
Large civilian agency (EPA, GSA, etc.)		42.2%	276
Small civilian agency		7.6%	50
Congressional committee or lawmaker		0.0%	0
Intelligence agency		1.7%	11
	Other (please specify)		97
		answered question	654
		skipped question	322







5. Which of the following categories best describes your job function?

		Response Percent	Response Count
Human Resources		12.6%	59
Financial Management		21.4%	100
Technology		40.0%	187
Acquisition		14.5%	68
Intelligence		5.6%	26
Military		6.0%	28
	Other (please specify)		280
answered question			468
skipped question			508


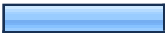




6. How critical is technology to how you do your job?

		Response Percent	Response Count
Very critical		85.5%	635
Somewhat critical		13.3%	99
Not critical at all		1.2%	9
	Comments		15
answered question			743
skipped question			233






7. In what areas has the technology you use day-to-day changed the most over the past 5 years? (Check all that apply.)

		Response Percent	Response Count
Human resources (including timesheets and vacation requests)		39.7%	286
Mission		28.6%	206
Financial management (including travel expenses)		35.9%	259
Acquisition (including contract writing, award decisions)		20.1%	145
Equipment (desktop phones, computers, mobile devices)		58.8%	424
The technology I use day-to-day has not changed.		21.9%	158
	Other (please specify)		66
		answered question	721
		skipped question	255





8. What areas remain the most behind-the-curve when it comes to technology modernization? (Check all that apply.)

		Response Percent	Response Count
Human resources (including timesheets and vacation requests)		26.6%	186
Mission		23.7%	166
Financial management (including travel expenses)		21.5%	150
Acquisition (including contract writing, award decisions)		24.7%	173
Equipment (desktop phones, computers, mobile devices)		58.7%	410
The technology I use day-to-day is not behind-the-curve.		15.7%	110
	Other (please specify)		74
		answered question	699
		skipped question	277




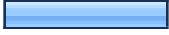

9. The Obama administration has focused more on using/improving technology than any other administration.

		Response Percent	Response Count
Strongly agree		8.8%	65
Somewhat agree		25.3%	187
Somewhat disagree		20.2%	149
Strongly disagree		25.2%	186
Not sure/Don't know		20.5%	151
		Comments	38
		answered question	738
		skipped question	238






10. How much of an impact has technology had on how you do your job over the last 5 years?

		Response Percent	Response Count
Big impact		61.1%	452
Some impact		32.6%	241
No impact		5.1%	38
Not sure/Don't know		1.2%	9
		Comments	31
		answered question	740
		skipped question	236




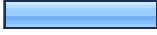

11. My agency has made technological advancements and improvements in the last 5 years to help me do my job better.

		Response Percent	Response Count
Strongly agree		14.1%	104
Somewhat agree		41.2%	305
Somewhat disagree		19.5%	144
Strongly disagree		24.3%	180
Not sure/Don't know		0.9%	7
	Comments		55
	answered question		740
	skipped question		236






12. Advancements in technology have made working collaboratively with others INSIDE my agency easier.

		Response Percent	Response Count
Strongly agree		16.6%	122
Somewhat agree		42.4%	311
Somewhat disagree		20.5%	150
Strongly disagree		17.2%	126
Not sure/Don't know		3.3%	24
	Comments		33
	answered question		733
	skipped question		243




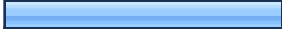



13. Advancements in technology have made working collaborative with other agencies easier.

		Response Percent	Response Count
Strongly agree		7.5%	55
Somewhat agree		28.6%	210
Somewhat disagree		22.4%	164
Strongly disagree		22.6%	166
Not sure/Don't know		18.8%	138
		Comments	45
		answered question	733
		skipped question	243






14. Advancements in technology have made working collaborative with the vendor community easier.

		Response Percent	Response Count
Strongly agree		5.9%	43
Somewhat agree		20.0%	146
Somewhat disagree		15.7%	115
Strongly disagree		18.9%	138
Not sure/Don't know		39.5%	289
		Comments	39
		answered question	731
		skipped question	245






15. What kinds of technology need the biggest upgrades at your agency? (Check all that apply.)

		Response Percent	Response Count
Computers		56.9%	407
Desktop phones		22.8%	163
Mobile devices		38.3%	274
Video conferencing equipment		41.4%	296
Business applications		46.9%	335
Mission applications		39.3%	281
Cybersecurity		22.5%	161
	Other (please specify)		77
answered question			715
skipped question			261

16. Teleworkers and remote workers at my agency have the technology they need to work effectively.

		Response Percent	Response Count
Strongly agree		13.8%	101
Somewhat agree		37.6%	275
Somewhat disagree		16.0%	117
Strongly disagree		17.6%	129
Not sure/Don't know		15.0%	110
	Comments		73
answered question			732
skipped question			244

17. Employees at my agency have a desire to use more up-to-date technology.

		Response Percent	Response Count
Strongly agree		61.4%	456
Somewhat agree		29.3%	218
Somewhat disagree		4.2%	31
Strongly disagree		2.4%	18
Not sure/Don't know		2.7%	20
	Comments		25
answered question			743
skipped question			233






18. Advancements in technology over the last 5 years are helping my agency eliminate waste and duplication.

		Response Percent	Response Count
Strongly agree		6.6%	49
Somewhat agree		32.0%	236
Somewhat disagree		24.8%	183
Strongly disagree		27.8%	205
Not sure/Don't Know		8.8%	65
	Comments		64
	answered question		738
	skipped question		238






19. Do current acquisition processes let your agency acquire the technology needed to complete your mission in a timely manner?

		Response Percent	Response Count
Yes		5.8%	43
Sometimes		27.2%	201
No		45.3%	335
Not sure/Don't know		21.8%	161
	Comments		41
	answered question		740
	skipped question		236

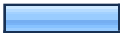




20. My agency does a good job of preparing/training employees to use new technology systems.

		Response Percent	Response Count
Strongly agree		5.8%	43
Somewhat agree		25.2%	188
Somewhat disagree		32.6%	243
Strongly disagree		33.8%	252
Not sure/Don't Know		2.6%	19
	Comments		42
answered question			745
skipped question			231






21. I feel that I have adjusted well to technological advancements at my agency.

		Response Percent	Response Count
Strongly agree		43.2%	320
Somewhat agree		40.7%	301
Somewhat disagree		8.6%	64
Strongly disagree		3.5%	26
Not sure/Don't Know		3.9%	29
	Comments		36
answered question			740
skipped question			236

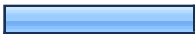



22. I feel that my COWORKERS have adjusted well to technological advancements at my agency.

		Response Percent	Response Count
Strongly agree		17.1%	126
Somewhat agree		49.4%	365
Somewhat disagree		21.0%	155
Strongly disagree		7.4%	55
Not sure/Don't Know		5.1%	38
		Comments	30
answered question			739
skipped question			237

23. What do you think will happen to the size of the IT contractor workforce over the next 5 years?

		Response Percent	Response Count
It will increase immensely.		17.3%	128
It will increase somewhat.		36.3%	269
It will decrease somewhat.		22.4%	166
It will decrease immensely.		8.8%	65
Not sure/Don't know		15.4%	114
		Comments	68
answered question			742
skipped question			234


**24. What do you think will cause the increase in the size of the IT contractor workforce?
(Check all that apply.)**

		Response Percent	Response Count
Increase in federal IT spending		28.2%	108
More vendors entering the federal market		10.2%	39
More dependency on contractors because of federal hiring freezes/budget cuts		77.5%	297
Technology innovation		39.4%	151
	Other (please specify)		29
		answered question	383
		skipped question	593





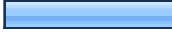
**25. What do you think will cause the decrease in the size of the IT contractor workforce?
(Check all that apply.)**

		Response Percent	Response Count
Mergers/acquisitions	<input type="checkbox"/>	6.7%	15
Vendors leaving the market	<input type="checkbox"/>	4.5%	10
Federal budget constraints leading to fewer workers	<input checked="" type="checkbox"/>	93.7%	209
Inability to attract talent	<input type="checkbox"/>	29.6%	66
Smaller profits/revenues	<input type="checkbox"/>	16.6%	37
Fewer contracting opportunities	<input type="checkbox"/>	33.2%	74
	Other (please specify)		18
answered question			223
skipped question			753






26. What do you think will happen to the federal IT budget over the next 5 years?

		Response Percent	Response Count
It will grow significantly.		11.6%	82
It will grow slowly.		26.3%	186
It will be flat.		24.8%	175
It will decrease a little.		14.0%	99
It will decrease a great deal.		13.6%	96
Not sure/Don't know		9.8%	69
	Comments		21
	answered question		707
	skipped question		269

27. Partnerships between industry and government are enabling technological advancements at my agency.

		Response Percent	Response Count
Strongly agree		2.7%	19
Somewhat agree		22.1%	156
Somewhat disagree		27.0%	191
Strongly disagree		23.3%	165
Not sure/Don't know		24.9%	176
	Comments		29
	answered question		707
	skipped question		269

28. Data-driven models are helping my agency become more efficient.

		Response Percent	Response Count
Strongly agree		4.2%	30
Somewhat agree		24.3%	172
Somewhat disagree		22.1%	157
Strongly disagree		21.6%	153
Not sure/Don't know		27.8%	197

Comments 31



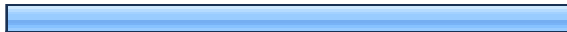

answered question 709

skipped question 267






29. From where you sit, what does the government need to do in the IT realm that it isn't currently doing to improve mission delivery?

	Response Count
	525
answered question	525
skipped question	451

30. More than ever, Congress is being asked to legislate on issues such as cybersecurity and cloud computing. Do you believe members of Congress have the knowledge/background they need to properly legislate on these issues?

		Response Percent	Response Count
Yes		1.0%	7
Yes, on some issues		9.0%	64
No		84.6%	599
Not sure/Don't know		5.4%	38
	Comments		66
	answered question		708
	skipped question		268






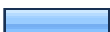
31. How long have you worked in the government community?

		Response Percent	Response Count
5 years or less		15.6%	7
6-10 years		11.1%	5
11-15 years		11.1%	5
16-20 years		13.3%	6
More than 20 years		48.9%	22
	answered question		45
	skipped question		931





32. What is the size of the current company you work for?

		Response Percent	Response Count
Less than \$1 million in revenue		15.6%	7
Between \$1 million and \$10 million in revenue		11.1%	5
Between \$11 million and \$20 million in revenue		11.1%	5
Between \$21 million and \$50 million in revenue		8.9%	4
More than \$50 million in revenue		37.8%	17
I work for a non-profit organization		0.0%	0
Not applicable		15.6%	7
answered question			45
skipped question			931

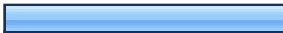



33. Which title best describes your role in your company/organization?

		Response Percent	Response Count
Business development		7.7%	2
Acquisition support		7.7%	2
Senior management		23.1%	6
Program/project manager		42.3%	11
Government affairs		3.8%	1
Marketing/Communications		15.4%	4
	Other (please specify)		18
answered question			26
skipped question			950


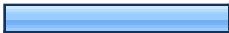




34. Most of my work is with:

		Response Percent	Response Count
Civilian agencies		43.6%	17
Defense agencies		41.0%	16
Intelligence agencies		5.1%	2
Other contractors		10.3%	4
	Other (please specify)		5
answered question			39
skipped question			937


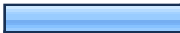




35. How much of an impact have advancements in technology had on how your federal clients do their jobs over the last 5 years?

		Response Percent	Response Count
Big impact		41.9%	18
Some impact		44.2%	19
No impact		9.3%	4
Not sure/Don't know		4.7%	2
	Comments		4
answered question			43
skipped question			933






36. In what areas of the federal government has technology changed the most over the past 5 years? (Check all that apply.)

		Response Percent	Response Count
Human resources (including timesheets and vacation requests)		33.3%	14
Mission		33.3%	14
Financial management (including travel expenses)		35.7%	15
Acquisition (including contract writing, award decisions)		26.2%	11
Equipment (desktop phones, computers, mobile devices)		59.5%	25
Technology in the federal government has not changed.		16.7%	7
	Other (please specify)		4
		answered question	42
		skipped question	934




37. What areas remain the most behind-the-curve when it comes to technology modernization in the federal government? (Check all that apply.)

		Response Percent	Response Count
Human resources (including timesheets and vacation requests)		26.3%	10
Mission		26.3%	10
Financial management (including travel expenses)		28.9%	11
Acquisition (including contract writing, award decisions)		44.7%	17
Equipment (desktop phones, computers, mobile devices)		52.6%	20
No area is behind the technology curve.		10.5%	4
	Other (please specify)		6
		answered question	38
		skipped question	938






38. The Obama administration has focused more on using/improving technology than any other administration.

		Response Percent	Response Count
Strongly agree		9.5%	4
Somewhat agree		33.3%	14
Somewhat disagree		16.7%	7
Strongly disagree		21.4%	9
Don't know/Not sure		19.0%	8
		Comments	5
answered question			42
skipped question			934






39. How critical are advancements in technology for how your federal clients meet their missions?

		Response Percent	Response Count
Very critical		67.4%	29
Somewhat critical		25.6%	11
Not critical at all		7.0%	3
		Comments	2
answered question			43
skipped question			933




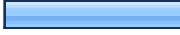




40. Technological advancements in the federal government have made working collaboratively with government agencies easier.

		Response Percent	Response Count
Strongly agree		7.0%	3
Somewhat agree		44.2%	19
Somewhat disagree		23.3%	10
Strongly disagree		18.6%	8
Not sure/Don't know		7.0%	3
	Comments		6
answered question			43
skipped question			933







41. Technological advancements in the federal government have made working collaboratively with the entire federal community (including other contractors) easier.

		Response Percent	Response Count
Strongly agree		7.0%	3
Somewhat agree		39.5%	17
Somewhat disagree		25.6%	11
Strongly disagree		18.6%	8
Not sure/Don't know		9.3%	4
	Comments		1
answered question			43
skipped question			933







**42. What kinds of technology need the biggest upgrades at your customer agencies?
(Check all that apply.)**

		Response Percent	Response Count
Computers		47.6%	20
Desktop phones		21.4%	9
Mobile devices		26.2%	11
Video conferencing equipment		26.2%	11
Business applications		59.5%	25
Mission applications		42.9%	18
Cybersecurity		42.9%	18
No upgrades are needed.		2.4%	1
	Other (please specify)		5
answered question			42
skipped question			934






43. Employees at my customer agencies have a desire to use more up-to-date technology.

		Response Percent	Response Count
Strongly agree		39.5%	17
Somewhat agree		30.2%	13
Somewhat disagree		7.0%	3
Strongly disagree		11.6%	5
Not sure/Don't know		9.3%	4
Not applicable		2.3%	1
		Comments	4
answered question			43
skipped question			933





44. My customer agencies have made technological advancements and improvements in the last 5 years to help federal employees do their jobs better.

		Response Percent	Response Count
Strongly agree		7.0%	3
Somewhat agree		46.5%	20
Somewhat disagree		20.9%	9
Strongly disagree		18.6%	8
Not sure/Don't know		4.7%	2
Not applicable		2.3%	1
		Comments	2
answered question			43
skipped question			933

45. My customer agencies have made technological advancements and improvements in the last 5 years to help eliminate waste and duplication.

		Response Percent	Response Count
Strongly agree		0.0%	0
Somewhat agree		35.7%	15
Somewhat disagree		26.2%	11
Strongly disagree		28.6%	12
Not sure/Don't know		4.8%	2
Not applicable		4.8%	2
	Comments		4
	answered question		42
	skipped question		934



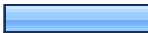



46. Do current acquisition processes let agencies acquire the technology needed to complete their missions in a timely manner?

		Response Percent	Response Count
Yes		2.3%	1
Sometimes		37.2%	16
No		51.2%	22
Not sure/Don't know		9.3%	4
	Comments		1
	answered question		43
	skipped question		933





47. What types of contracts are best used to buy technology at federal agencies? (Rank in order)

	1	2	3	4	5	Rating Average	Rating Count
Best value	45.0% (18)	17.5% (7)	25.0% (10)	10.0% (4)	2.5% (1)	2.08	40
Cost-plus type	15.0% (6)	30.0% (12)	30.0% (12)	12.5% (5)	12.5% (5)	2.78	40
Firm fixed price	15.0% (6)	30.0% (12)	32.5% (13)	20.0% (8)	2.5% (1)	2.65	40
Time and materials/labor hours	10.0% (4)	12.5% (5)	7.5% (3)	50.0% (20)	20.0% (8)	3.58	40
Lowest-price, technically acceptable	15.0% (6)	10.0% (4)	5.0% (2)	7.5% (3)	62.5% (25)	3.93	40
						answered question	40
						skipped question	936

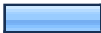




**48. Which types of contracts are agencies using to buy technology a majority of the time?
(Check all that apply.)**

		Response Percent	Response Count
Best Value		11.9%	5
Cost-plus type		4.8%	2
Firm fixed price		21.4%	9
Time and materials/labor hours		2.4%	1
Lowest-price, technically acceptable		50.0%	21
Not sure/Don't know		33.3%	14
	Other (please specify)		0
			answered question
			42
			skipped question
			934




49. Federal employees are properly prepared/trained to use new technology systems.

		Response Percent	Response Count
Strongly agree		2.4%	1
Somewhat agree		21.4%	9
Somewhat disagree		38.1%	16
Strongly disagree		38.1%	16
Not sure/Don't know		0.0%	0
			Comments
			5
			answered question
			42
			skipped question
			934

50. What do you think will happen to the size of the IT contractor workforce over the next 5 years?

		Response Percent	Response Count
It will increase immensely.		14.0%	6
It will increase somewhat.		39.5%	17
It will decrease somewhat.		30.2%	13
It will decrease immensely.		14.0%	6
Not sure/Don't know		2.3%	1
	Comments		4
		answered question	43
		skipped question	933

51. What do you think will cause the increase in the size of the IT contractor workforce? (Check all that apply.)

		Response Percent	Response Count
Increase in federal IT spending		42.9%	9
More vendors entering the federal market		0.0%	0
More dependency on contractors because of federal hiring freezes/budget cuts		81.0%	17
Technology innovation		33.3%	7
	Other (please specify)		3
		answered question	21
		skipped question	955







**52. What do you think will cause the decrease in the size of the IT contractor workforce?
(Check all that apply.)**

		Response Percent	Response Count
Mergers/acquisitions		5.9%	1
Vendors leaving the market		29.4%	5
Federal budget constraints leading to fewer workers		70.6%	12
Inability to attract talent		23.5%	4
Smaller profits/revenues		29.4%	5
Fewer contracting opportunities		41.2%	7
	Other (please specify)		0
answered question			17
skipped question			959

53. Partnerships between industry and government are enabling technological advancements at federal agencies.

		Response Percent	Response Count
Strongly agree		2.5%	1
Somewhat agree		42.5%	17
Somewhat disagree		27.5%	11
Strongly disagree		15.0%	6
Not sure/Don't know		12.5%	5
	Comments		0
answered question			40
skipped question			936





54. What do you think will happen to the federal IT budget over the next 5 years?

		Response Percent	Response Count
It will grow significantly.		12.5%	5
It will grow slowly.		30.0%	12
It will be flat.		25.0%	10
It will decrease a little.		12.5%	5
It will decrease a great deal.		15.0%	6
Not sure/Don't know		5.0%	2
	Comments		1
		answered question	40
		skipped question	936

55. What are your overall thoughts on the way agencies are implementing federal IT?

	Response Count
	28
answered question	28
skipped question	948

56. More than ever, Congress is being asked to legislate on issues such as cybersecurity and cloud computing. Do you believe members of Congress have the knowledge/background they need to properly legislate on these issues?







		Response Percent	Response Count
Yes		2.5%	1
Yes, on some issues		7.5%	3
No		82.5%	33
Not sure/Don't know		7.5%	3

Comments 3

answered question 40

skipped question 936

57. What impact has the Obama administration's IT reform efforts had on government agencies?

		Response Percent	Response Count
Extremely positive impact		2.5%	1
Somewhat positive impact		30.0%	12
Somewhat negative impact		15.0%	6
Extremely negative impact		12.5%	5
No impact at all		17.5%	7
Not sure/Don't know		22.5%	9

Comments 1

answered question 40

skipped question 936