

Pure as-a-Service

Simple and Rapid Solutions for Government Agencies

Special Circumstances Offer

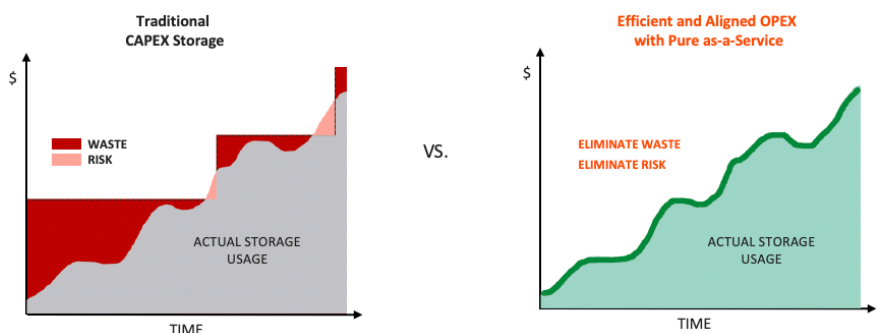
- Agencies can get started with as little as a 50TB commitment for 12 months
- First 3 months are free, consumption-based billing afterwards
- Rapid shipment options with remote installation to help meet distancing recommendations

Federal, state, and local government agencies are experiencing more strain on IT systems than ever before. Unexpected events, like the current global crisis, can lead to urgent and sometimes unplanned new storage requirements. These requirements are often necessary to perform mission critical functions and operations while ensuring that vital government services are available to constituents. Pure as-a-Service is the simple and fast solution to get new on-premises and hybrid cloud all-flash storage up and running in your agency, without committing to a multi-year CAPEX purchase.

Pure as-a-Service

Pure as-a-Service is a true OPEX based service that is monitored and kept current by Pure Storage. With pay-as-you-go billing, there is no need to use precious capital to purchase 3-5 years of storage to satisfy immediate and often temporary demands.

Unlike CAPEX leases which are typically limited to 12 months of OPEX recognition, Pure as-a-Service provides a true consumption billing model. You pay for what you need, when you need it, and without wasting capacity.

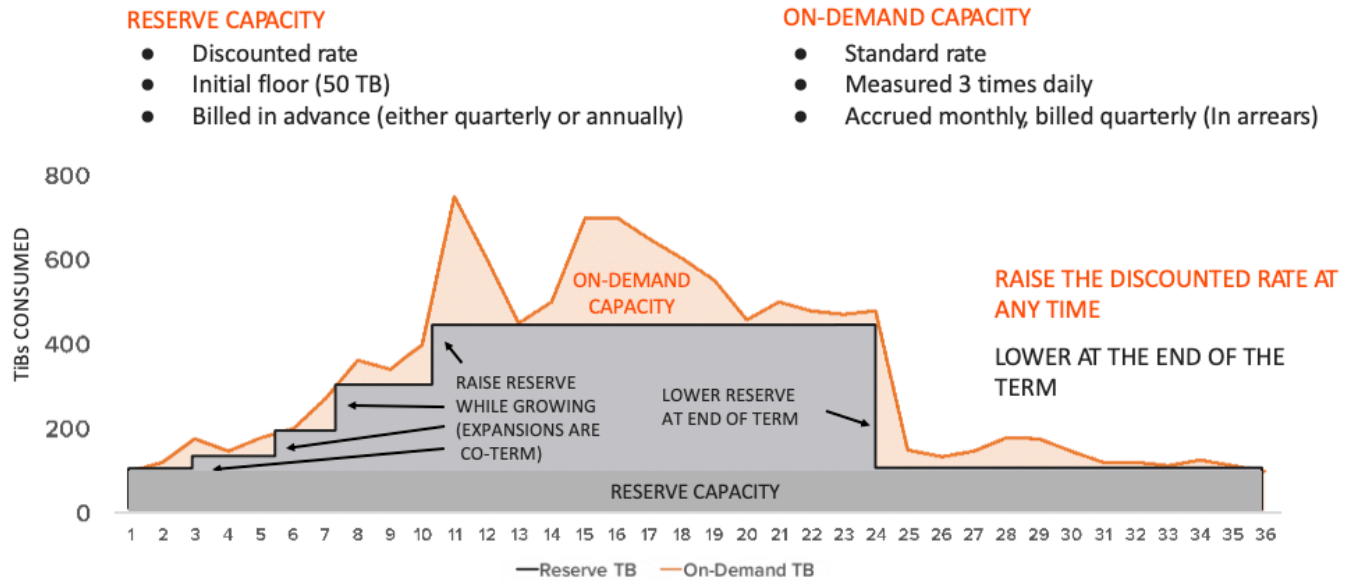


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On-demand capacity is available for workloads that exceed original expectations or experience significant growth, and the reserved capacity commitment can be modified over time to deliver the best discount based upon your actual usage. Pure as-a-Service contracts can be expanded and extended non-disruptively to meet your ongoing requirements or to improve discounts based upon additional consumption.



Special Circumstances Offer

To assist agencies with achieving their mission imperatives and sustaining operations, Pure Storage is offering special terms for new Pure as-a-Service government customers.

New customers can get started with as little as a 12-month contract of 50TB for Tier 1 block storage workloads. Standard contract commitments previously began at an entry point of 100TB. In addition, Pure is offering the first 3 months of service at no cost to help agencies during these difficult circumstances.

Rapid shipment of the equipment is possible. Pure as-a-Service can also be installed and delivered remotely with a ‘low touch’ method. This helps agencies adhere to recommendations around facilities and data center access. Once the array is installed and powered on, all of the additional setup steps are completed remotely by our Customer Experience team.

Visit <https://www.purestorage.com/products/pure-as-a-service/offer.html> to get started.

[purestorage.com](https://www.purestorage.com)

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