

Ms. Rachel Arentsen  
Defense Information Systems Agency  
Procurement Directorate  
DITCO-Scott, PL8311  
2300 East Dr., Building 3600  
Scott AFB, IL 62225-5406

January 27, 2021

**RE: Request for Information (RFI) regarding Department of Defense (DoD) Cloud Computing Program Office Requirements**

Dear Ms. Arentsen,

The Alliance for Digital Innovation, Information Technology Industry Council, and Internet Association appreciate the Defense Information Systems Agency / Defense Information Technology Contracting Organization – Scott AFB engaging industry through the subject RFI. The RFI identifies many key questions that must be answered regarding best practices and contracting methods for procuring innovative cloud technologies in a streamlined, cost-effective manner.

We are concerned, however, regarding the decision to provide this RFI to a limited pool of existing DoD contractors rather than publicly conducting market research through [beta.sam.gov](https://beta.sam.gov). As trade associations representing hundreds of global technology companies—including major cloud service providers—we are in a unique position to offer valuable perspective regarding DoD's questions. By polling our diverse members and consolidating responses, we can provide DoD with significant market intelligence. To ensure DoD's market research is comprehensive, we encourage the Government to publicly post this RFI and allow companies and trade associations with relevant experience and insight to contribute responses to this important effort.

Additionally, to ensure DoD receives the best, most innovative, and cost-effective cloud solutions in the commercial marketplace, we encourage the Government to approach any follow-on acquisitions from this RFI in a fair, competitive, and transparent manner.

Thank you for your consideration.

Very Respectfully,

Alliance for Digital Innovation  
Information Technology Industry Council  
Internet Association