

## Hitachi Vantara Federal



# Gary Hix

## CHIEF TECHNOLOGY OFFICER

Gary Hix is the Chief Technology Officer for Hitachi Vantara Federal, a wholly-owned subsidiary of Hitachi Vantara. With more than a decade of experience as a trusted advisor for federal civilian, defense and intelligence agencies, and 25 years in the IT industry, Gary is known for his ability to solve government IT challenges and for his deep understanding of the information technology mandates facing federal agencies today. Responsible for architecting, implementing and maintaining custom technology solutions for customers,

Gary is passionate about storage and data protection helping Hitachi Vantara Federal customers implement meaningful IT outcomes that better business and society.

Prior to joining Hitachi Vantara Federal, Gary served as a Program Architect at IBM's Cloud Services Division where he was responsible for a \$500 million cross brand sales strategy. Earlier in his career he held the role of Channel Technology Executive at Novus Consulting Group where he oversaw a \$16 million book of business, ongoing presales, and delivery of new solutions.

Gary has developed patents for management complexity factors delivering services in an IT environment and tier-based data management storage solution.

---