









1. I work at a:

		Response Percent	Response Count
Cabinet Agency (i.e. Transportation, VA, etc.)		46.4%	13
Large agency (GSA, EPA, etc.)		35.7%	10
Small agency/Independent agency		17.9%	5
		answered question	28
		skipped question	1

2. I am a:

		Response Percent	Response Count
Career employee		81.5%	22
Political appointee		18.5%	5
		answered question	27
		skipped question	2

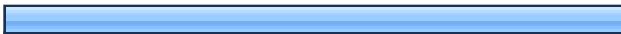

3. I am a:

		Response Percent	Response Count
CAO		28.6%	8
Senior Procurement Executive		28.6%	8
Other senior level acquisition manager		42.9%	12
answered question			28
skipped question			1

4. What are your top priorities for 2013? (Please rank in order)

	1	2	3	4	5	6	7	8	9	Rating Average
Workforce training	24.1% (7)	17.2% (5)	17.2% (5)	27.6% (8)	3.4% (1)	0.0% (0)	3.4% (1)	6.9% (2)	0.0% (0)	3.1
Reduce your agency's overall contract spending	17.2% (5)	3.4% (1)	17.2% (5)	0.0% (0)	13.8% (4)	20.7% (6)	10.3% (3)	13.8% (4)	3.4% (1)	4.8
Move contracts from time and materials/labor hours to firm fixed price	13.8% (4)	6.9% (2)	3.4% (1)	13.8% (4)	10.3% (3)	13.8% (4)	24.1% (7)	10.3% (3)	3.4% (1)	5.1
Use strategic sourcing contracts more often	0.0% (0)	0.0% (0)	0.0% (0)	10.3% (3)	13.8% (4)	20.7% (6)	20.7% (6)	20.7% (6)	13.8% (4)	6.6
Hire more acquisition workers	6.9% (2)	31.0% (9)	13.8% (4)	10.3% (3)	17.2% (5)	0.0% (0)	6.9% (2)	6.9% (2)	6.9% (2)	4.0
Retain existing acquisition workers	27.6% (8)	31.0% (9)	20.7% (6)	6.9% (2)	6.9% (2)	6.9% (2)	0.0% (0)	0.0% (0)	0.0% (0)	2.5
Reduce my contract/vendor workforce	3.4% (1)	6.9% (2)	10.3% (3)	17.2% (5)	13.8% (4)	3.4% (1)	13.8% (4)	17.2% (5)	13.8% (4)	5.6
Find efficiencies in the acquisition process to help my agency deal with potential budget cuts	6.9% (2)	3.4% (1)	13.8% (4)	6.9% (2)	3.4% (1)	24.1% (7)	13.8% (4)	13.8% (4)	13.8% (4)	5.7
Use more small businesses, including 8(a), SDB, women-owned, HUBZone and Veteran-owned firms	0.0% (0)	0.0% (0)	3.4% (1)	6.9% (2)	17.2% (5)	10.3% (3)	6.9% (2)	10.3% (3)	44.8% (13)	7.2
answered question										
skipped question										

5. My agency's acquisition workforce is feeling the effects of my agency's budget challenges.

		Response Percent	Response Count
Agree		93.1%	27
Disagree		6.9%	2
Not sure		0.0%	0
Comments			17
answered question			29
skipped question			0

6. If you agreed with the previous statement, which areas are affected the most? (Rank all that apply)

	1	2	3	4	5	6	Rating Average	Rating Count
Training	20.8% (5)	16.7% (4)	16.7% (4)	33.3% (8)	12.5% (3)	0.0% (0)	3.00	24
Retaining workers	33.3% (8)	29.2% (7)	20.8% (5)	16.7% (4)	0.0% (0)	0.0% (0)	2.21	24
Hiring more workers	16.7% (4)	37.5% (9)	8.3% (2)	20.8% (5)	12.5% (3)	4.2% (1)	2.88	24
Ability to manage contract/vendor workforce	4.2% (1)	0.0% (0)	16.7% (4)	12.5% (3)	58.3% (14)	8.3% (2)	4.46	24
Managing projects	0.0% (0)	12.5% (3)	33.3% (8)	16.7% (4)	16.7% (4)	20.8% (5)	4.00	24
Other (Please go to Question 2)	25.0% (6)	4.2% (1)	4.2% (1)	0.0% (0)	0.0% (0)	66.7% (16)	4.46	24
answered question								24
skipped question								5

7. What are the other areas of your workforce being affected by budget challenges:

	Response Count
	15
answered question	15
skipped question	14

8. What other acquisition areas are being impacted by potential budget reductions? (Rank all that apply)

	1	2	3	4	5	6	Rating Average	Rating Count
More pressure to use strategic sourcing	11.1% (2)	27.8% (5)	16.7% (3)	5.6% (1)	0.0% (0)	38.9% (7)	3.72	18
More pressure to cut contractor/vendors workforce	55.6% (10)	27.8% (5)	5.6% (1)	0.0% (0)	11.1% (2)	0.0% (0)	1.83	18
Use more multiple award contracts (i.e. GSA schedules, GWACs)	5.6% (1)	27.8% (5)	50.0% (9)	5.6% (1)	5.6% (1)	5.6% (1)	2.94	18
Use fewer multiple award contracts (i.e. GSA schedules, GWACs)	0.0% (0)	0.0% (0)	5.6% (1)	55.6% (10)	33.3% (6)	5.6% (1)	4.39	18
Enter into contracts that are longer in length	16.7% (3)	11.1% (2)	16.7% (3)	16.7% (3)	33.3% (6)	5.6% (1)	3.56	18
Enter into contracts that are shorter in length	11.1% (2)	5.6% (1)	5.6% (1)	16.7% (3)	16.7% (3)	44.4% (8)	4.56	18
							answered question	18
							skipped question	11




9. What steps are you taking to improve your agency's acquisition workforce? (Rank all that apply)

	1	2	3	4	5	6	7	8	Rating Average	Response Count
Offering in-person classes	12.5% (3)	33.3% (8)	20.8% (5)	20.8% (5)	4.2% (1)	8.3% (2)	0.0% (0)	0.0% (0)	2.96	
Offering online classes	12.5% (3)	12.5% (3)	41.7% (10)	16.7% (4)	8.3% (2)	4.2% (1)	4.2% (1)	0.0% (0)	3.25	
Providing key acquisition workers with mentors	8.3% (2)	4.2% (1)	12.5% (3)	29.2% (7)	25.0% (6)	12.5% (3)	8.3% (2)	0.0% (0)	4.29	
Using annuitants to help with complicated programs	8.3% (2)	4.2% (1)	4.2% (1)	8.3% (2)	25.0% (6)	29.2% (7)	16.7% (4)	4.2% (1)	5.13	
Developing a cadre of acquisition specialists	16.7% (4)	16.7% (4)	4.2% (1)	20.8% (5)	12.5% (3)	25.0% (6)	4.2% (1)	0.0% (0)	3.88	
Developing a cadre of program/project managers	8.3% (2)	8.3% (2)	8.3% (2)	0.0% (0)	25.0% (6)	12.5% (3)	37.5% (9)	0.0% (0)	5.13	
We are not taking any steps to improve our acquisition workforce	8.3% (2)	4.2% (1)	4.2% (1)	4.2% (1)	0.0% (0)	4.2% (1)	20.8% (5)	54.2% (13)	6.50	
Other: (Please tell us what other steps you are taking in Question 2)	25.0% (6)	16.7% (4)	4.2% (1)	0.0% (0)	0.0% (0)	4.2% (1)	8.3% (2)	41.7% (10)	4.88	
answered question										
skipped question										

10. Other steps you are taking to improve your agency's acquisition workforce?

	Response Count
	17
answered question	17
skipped question	12

11. Despite budget concerns, my agency is still hiring acquisition workers.





		Response Percent	Response Count
Agree		28.0%	7
Disagree		68.0%	17
Not sure		4.0%	1

Comments: 11

answered question 25

skipped question 4

12. My agency is losing acquisition workers to:




		Response Percent	Response Count
Other agencies		87.0%	20
Private sector companies		39.1%	9
Retirement		65.2%	15
Non-acquisition positions in government		13.0%	3

Other (Please specify) 6




answered question 23

skipped question 6





13. Strategic sourcing will save my agency money.

		Response Percent	Response Count
Agree		41.7%	10
Disagree		37.5%	9
Not sure		20.8%	5
	Comments		6
answered question			24
skipped question			5

14. Strategic sourcing is good for small businesses.

		Response Percent	Response Count
Agree		8.0%	2
Disagree		40.0%	10
Not sure		52.0%	13
	Comments		3
answered question			25
skipped question			4

15. How would you rate the effectiveness of OFPP's Mythbusters campaign?



		Response Percent	Response Count
Effective		4.0%	1
Somewhat effective		28.0%	7
Not effective		52.0%	13
Not sure		16.0%	4

Comments: 4

answered question 25

skipped question 4

16. How well does your agency communicate on procurement matters with industry?



		Response Percent	Response Count
Effectively		80.0%	20
Somewhat effectively		20.0%	5
Not effectively		0.0%	0
Not sure		0.0%	0

Comments 3

answered question 25

skipped question 4

17. How often do you look to the commercial world for examples that can be used in government?



		Response Percent	Response Count
Often		60.0%	15
Sometimes		40.0%	10
Rarely		0.0%	0
Never		0.0%	0

Comments: 4

answered question 25

skipped question 4

18. How often does your agency seek out and take advantage of successful commercial practices?





		Response Percent	Response Count
Often		76.0%	19
Sometimes		24.0%	6
Rarely		0.0%	0
Never		0.0%	0

Comments: 6




answered question 25

skipped question 4

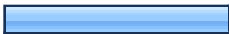


19. To what degree is OFPP's requirement to write a business case for new multiple award contracts having an impact?

		Response Percent	Response Count
Significant		8.3%	2
Somewhat		45.8%	11
A little		20.8%	5
None		25.0%	6
	Comments:		6
answered question			24
skipped question			5

20. Acquisition planning has become more important at my agency over the last year.

		Response Percent	Response Count
Agree		60.0%	15
Disagree		36.0%	9
Not sure		4.0%	1
	Comments:		8
answered question			25
skipped question			4

21. Do you expect more contract protests in the coming year?

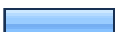


		Response Percent	Response Count
Yes		33.3%	8
No		54.2%	13
Not sure		12.5%	3

Comments: 2

answered question 24

skipped question 5

22. My agency is making greater use of suspension and debarment processes.

		Response Percent	Response Count
Agree		16.0%	4
Disagree		76.0%	19
Not sure		8.0%	2

Comments: 6

answered question 25

skipped question 4

23. Oversight of the acquisition process by GAO, IGs and Congress has:

		Response Percent	Response Count
Increased over the last year		88.0%	22
Decreased over the last year		0.0%	0
Stayed about the same over the last year		8.0%	2
Not sure		4.0%	1

Comments: 11

answered question 25

skipped question 4

24. Any other comments about the state of federal acquisition?

	Response Count
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18

answered question 18

skipped question 11