








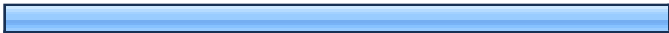
**1. I work at a:**

		Response Percent	Response Count
Cabinet agency (i.e. Transportation, VA, etc.)		28.6%	2
<b>Large agency (GSA, EPA, etc.)</b>		<b>42.9%</b>	<b>3</b>
Small agency		28.6%	2
		<b>answered question</b>	<b>7</b>
		<b>skipped question</b>	<b>0</b>

**2. I've been the CAO/deputy CAO for:**

		Response Percent	Response Count
Less than 1 year		16.7%	1
<b>1-3 years</b>		<b>33.3%</b>	<b>2</b>
<b>4-6 years</b>		<b>33.3%</b>	<b>2</b>
More than 6 years		16.7%	1
		<b>answered question</b>	<b>6</b>
		<b>skipped question</b>	<b>1</b>

### 3. I am a:




		Response Percent	Response Count
Career employee		100.0%	6
Political appointee		0.0%	0
answered question			6
skipped question			1

#### 4. What are your priorities for 2012 (rank in order):


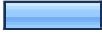




	1	2	3	4	5	6	7	8	9	10
Reduce the use of high-risk contracts	14.3% (1)	0.0% (0)	14.3% (1)	<b>28.6%</b> <b>(2)</b>	0.0% (0)	14.3% (1)	<b>28.6%</b> <b>(2)</b>	0.0% (0)	0.0% (0)	0.0% (0)
Use more fixed-price contracts	0.0% (0)	0.0% (0)	14.3% (1)	14.3% (1)	14.3% (1)	<b>28.6%</b> <b>(2)</b>	0.0% (0)	14.3% (1)	14.3% (1)	0.0% (0)
Improve overall contract management	<b>28.6%</b> <b>(2)</b>	<b>28.6%</b> <b>(2)</b>	0.0% (0)	0.0% (0)	0.0% (0)	14.3% (1)	14.3% (1)	14.3% (1)	0.0% (0)	0.0% (0)
Rebalance the federal employee-contractor relationship	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	<b>28.6%</b> <b>(2)</b>	<b>28.6%</b> <b>(2)</b>	14.3% (1)	0.0% (0)	0.0% (0)	<b>28.6%</b> <b>(2)</b>
Increase the acquisition workforce	<b>14.3%</b> <b>(1)</b>	<b>14.3%</b> <b>(1)</b>	0.0% (0)	<b>14.3%</b> <b>(1)</b>	<b>14.3%</b> <b>(1)</b>	0.0% (0)	0.0% (0)	<b>14.3%</b> <b>(1)</b>	0.0% (0)	<b>14.3%</b> <b>(1)</b>
Tighten oversight of contractors	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	<b>28.6%</b> <b>(2)</b>	0.0% (0)	14.3% (1)	14.3% (1)	14.3% (1)	<b>28.6%</b> <b>(2)</b>
Cut spending on management support service contracts by 15%	0.0% (0)	0.0% (0)	<b>28.6%</b> <b>(2)</b>	14.3% (1)	0.0% (0)	0.0% (0)	14.3% (1)	<b>28.6%</b> <b>(2)</b>	0.0% (0)	14.3% (1)
Focus on 15 product codes that make up management support services.	0.0% (0)	28.6% (2)	0.0% (0)	14.3% (1)	0.0% (0)	14.3% (1)	0.0% (0)	0.0% (0)	<b>42.9%</b> <b>(3)</b>	0.0% (0)
Implement strategic sourcing	14.3% (1)	<b>28.6%</b> <b>(2)</b>	0.0% (0)	0.0% (0)	14.3% (1)	0.0% (0)	0.0% (0)	14.3% (1)	14.3% (1)	0.0% (0)
Push for more industry-agency communication through Mythbuster's campaign	0.0% (0)	0.0% (0)	<b>42.9%</b> <b>(3)</b>	14.3% (1)	0.0% (0)	0.0% (0)	14.3% (1)	0.0% (0)	14.3% (1)	14.3% (1)
Other	<b>100.0%</b> <b>(2)</b>	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)

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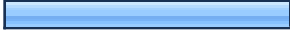

**5. OMB's Jeffrey Zients called on agencies to cut spending on management support service contracts by 15 percent. This cut will save the government more than \$6 billion. Have you begun reducing these types of contracts?**

		Response Percent	Response Count
Yes		71.4%	5
No		14.3%	1
Not sure		14.3%	1
Comments:			1
answered question			7
skipped question			0




**6. What else can be done to reduce contract spending or save money? (Check all that apply.)**

		Response Percent	Response Count
Improvements in the purchase card program		42.9%	3
Reduce the use of cost reimbursement type contracts		14.3%	1
Use more agile development		14.3%	1
Implement strategic sourcing		71.4%	5
Develop/train the acquisition workforce		85.7%	6
Other		42.9%	3
If other (please specify)			3
answered question			7
skipped question			0




### 7. The administration's AcqStat sessions are:

		Response Percent	Response Count
A major help		28.6%	2
<b>Not changing how we work</b>		<b>42.9%</b>	<b>3</b>
Just getting started so I can't say how it's working yet		28.6%	2
	Comments:		1
	<b>answered question</b>		<b>7</b>
	<b>skipped question</b>		<b>0</b>

### 8. The administration's mythbusters campaign is:

		Response Percent	Response Count
Helping agencies and vendors collaborate more easily		28.6%	2
Not changing how agencies and vendors collaborate		28.6%	2
<b>Just getting started so I can't say how it's working yet</b>		<b>42.9%</b>	<b>3</b>
	Comments:		1
	<b>answered question</b>		<b>7</b>
	<b>skipped question</b>		<b>0</b>

**9. The Federal Acquisition Institute and OFPP have formed Contracting Functional Advisory Boards (ConFABs) to work on recommendations for new requirements for contracting officer's technical representatives (COTRs). I believe the change in requirements for COTRs:**



		Response Percent	Response Count
Will make a big difference		42.9%	3
Won't make a big change		42.9%	3
Not sure		14.3%	1

Comments: 1

answered question 7

skipped question 0

**10. I believe my agency's senior decision makers (the secretary, deputy secretary) value my input.**




		Response Percent	Response Count
Agree		57.1%	4
Disagree		0.0%	0
Sometimes they do, sometimes they don't.		42.9%	3
Not sure		0.0%	0

Comments: 0

answered question 7

skipped question 0

**11. Will OFPP Administrator Dan Gordon's decision to leave government have an impact on the acquisition community?**



		Response Percent	Response Count
It will make a big impact.		71.4%	5
It will make a small impact.		14.3%	1
It will make not difference at all.		0.0%	0
I'm not sure.		14.3%	1

Comments: 1

answered question 7

skipped question 0

**12. This year OFFP issued a policy letter on inherently governmental. What kind of impact will the policy letter have on agencies?**

		Response Percent	Response Count
Big impact		28.6%	2
Small impact		71.4%	5
No impact at all		0.0%	0
Not sure		0.0%	0

Comments: 0

answered question 7

skipped question 0

**13. A renewed push to train the acquisition workforce is starting to rise on Capitol Hill. Do you think there will be progress in training the acquisition workforce?**

		Response Percent	Response Count
Yes, I expect changes.		28.6%	2
<b>No, I don't expect changes.</b>		<b>57.1%</b>	<b>4</b>
I'm seeing big changes to the acquisition workforce already.		14.3%	1
		<b>answered question</b>	<b>7</b>
		<b>skipped question</b>	<b>0</b>

**14. Congressman James Lankford, the chairman of the Oversight and Government Reform Subcommittee on Technology, Information Policy, Intergovernmental Relations and Procurement Reform, says agencies need to increase the use of suspension and debarment of contractors. Do you agree?**

		Response Percent	Response Count
Yes		28.6%	2
<b>No</b>		<b>71.4%</b>	<b>5</b>
Not sure		0.0%	0
		Comments:	3
		<b>answered question</b>	<b>7</b>
		<b>skipped question</b>	<b>0</b>



**15. Please leave us any more comments on the state of federal acquisition.**

	<b>Response Count</b>
	2
<b>answered question</b>	<b>2</b>
<b>skipped question</b>	<b>5</b>

**Q4. What are your priorities for 2012 (rank in order):**

1	Retaining existing workforce expertise	Nov 21, 2011 3:29 PM
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**Q5. OMB's Jeffrey Zients called on agencies to cut spending on management support service contracts by 15 percent. This cut will save the government more than \$6 billion. Have you begun reducing these types of contracts?**

1	Inability to hire due to budgeting make this is more difficult	Nov 21, 2011 3:29 PM
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**Q6. What else can be done to reduce contract spending or save money? (Check all that apply.)**

1	1) better requirements definition and cost/price estimating so we have clarity about what we're buying; 2) improve contract administration to reduce poor outcomes	Nov 23, 2011 10:40 AM
2	Better focus on acquisition planning	Nov 22, 2011 4:53 PM
3	Reduce the number of GAO and OMB directives, data calls and other politically motivated initiatives.	Nov 22, 2011 12:24 PM

**Q7. The administration's AcqStat sessions are:**

1	They are of some help but not major. Requires significant efforts but does not get substantial returns.	Nov 22, 2011 12:24 PM
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**Q8. The administration's mythbusters campaign is:**

1	Already using methods promoted in campaign.	Nov 22, 2011 12:24 PM
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**Q9. The Federal Acquisition Institute and OFPP have formed Contracting Functional Advisory Boards (ConFABs) to work on recommendations for new requirements for contracting officer's technical representatives (COTRs). I believe the change in requirements for COTRs:**

1	we are no longer using the term COTR; it's now (only) COR	Nov 23, 2011 10:40 AM
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**Q9. The Federal Acquisition Institute and OFPP have formed Contracting Functional Advisory Boards (ConFABs) to work on recommendations for new requirements for contracting officer's technical representatives (COTRs). I believe the change in requirements for COTRs:**

**Q11. Will OFPP Administrator Dan Gordon's decision to leave government have an impact on the acquisition community?**

1	We will miss Dan. Hopefully his replacement will have the energy and knowledge that he brings.	Nov 22, 2011 12:24 PM
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**Q14. Congressman James Lankford, the chairman of the Oversight and Government Reform Subcommittee on Technology, Information Policy, Intergovernmental Relations and Procurement Reform, says agencies need to increase the use of suspension and debarment of contractors. Do you agree?**

1	We need to put emphasis on allowing the workforce, esp. COs and companies to get it right the first time, not more emphasis on oversight.	Nov 23, 2011 10:40 AM
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2	Better focus on Past Performance would be more valuable	Nov 22, 2011 4:53 PM
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3	The key is using S&D when appropriate, not just to increase its use.	Nov 21, 2011 12:19 PM
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**Q15. Please leave us any more comments on the state of federal acquisition.**

1	Agencies are expected to make significant changes while the acquisition workforce skills and number of personnel is not keeping pace. Budget cuts are going to negatively impact the ability to recruit, train, and retain the personnel needed to implement major changes.	Nov 22, 2011 10:26 AM
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2	The Gansler Commission made it clear that we need to hire, train and retain a strong acquisition and procurement workforce. These recommendations came at great cost and on the heels of federal leaders in acquisition knowing it needed to be done but unable to make it fully heard prior to this Commission's recommendations. Now budget cuts are driving us back to reductions in the workforce responsible for obligating and overseeing procurement. In the long run, short sighted cuts in this critical workforce cost the taxpayer. It seems we are going to repeat hard won lessons and pay the price over the long-term and the Commission on Wartime contracting has documented those costs to be in the billions.	Nov 21, 2011 3:29 PM
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